

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2021



Arlington Heights

+ 4.5%

+ 71.1%

- 37.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | June | | | Trailing 12 Months | | |
|--------------------------------------------------|-----------|------------------|---------|--------------------|------------------|---------|
| | 6-2020 | 6-2021 | + / - | 6-2020 | 6-2021 | + / - |
| New Listings | 186 | 180 | - 3.2% | 1,672 | 1,555 | - 7.0% |
| Under Contract (includes Contingent and Pending) | 127 | 89 | - 29.9% | 788 | 1,060 | + 34.5% |
| Closed Sales | 87 | 129 | + 48.3% | 761 | 1,060 | + 39.3% |
| Median Sales Price* | \$378,000 | \$432,000 | + 14.3% | \$365,000 | \$407,500 | + 11.6% |
| Average Sales Price* | \$424,264 | \$487,671 | + 14.9% | \$400,016 | \$444,655 | + 11.2% |
| Percent of Original List Price Received* | 96.4% | 100.7% | + 4.5% | 95.3% | 97.6% | + 2.4% |
| Average Market Time | 92 | 31 | - 66.3% | 96 | 63 | - 34.4% |
| Inventory of Homes for Sale at Month End | 226 | 149 | - 34.1% | -- | -- | -- |

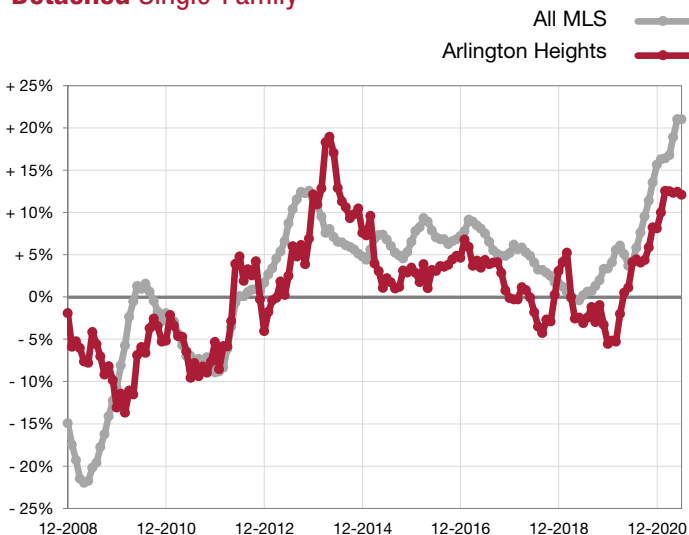
Attached Single-Family

| | June | | | Trailing 12 Months | | |
|--------------------------------------------------|-----------|------------------|----------|--------------------|------------------|---------|
| | 6-2020 | 6-2021 | + / - | 6-2020 | 6-2021 | + / - |
| New Listings | 79 | 97 | + 22.8% | 770 | 874 | + 13.5% |
| Under Contract (includes Contingent and Pending) | 46 | 60 | + 30.4% | 401 | 623 | + 55.4% |
| Closed Sales | 27 | 66 | + 144.4% | 420 | 589 | + 40.2% |
| Median Sales Price* | \$152,900 | \$204,750 | + 33.9% | \$165,000 | \$170,000 | + 3.0% |
| Average Sales Price* | \$196,232 | \$239,551 | + 22.1% | \$198,340 | \$205,719 | + 3.7% |
| Percent of Original List Price Received* | 96.1% | 97.1% | + 1.0% | 94.6% | 96.0% | + 1.5% |
| Average Market Time | 66 | 41 | - 37.9% | 76 | 70 | - 7.9% |
| Inventory of Homes for Sale at Month End | 147 | 85 | - 42.2% | -- | -- | -- |

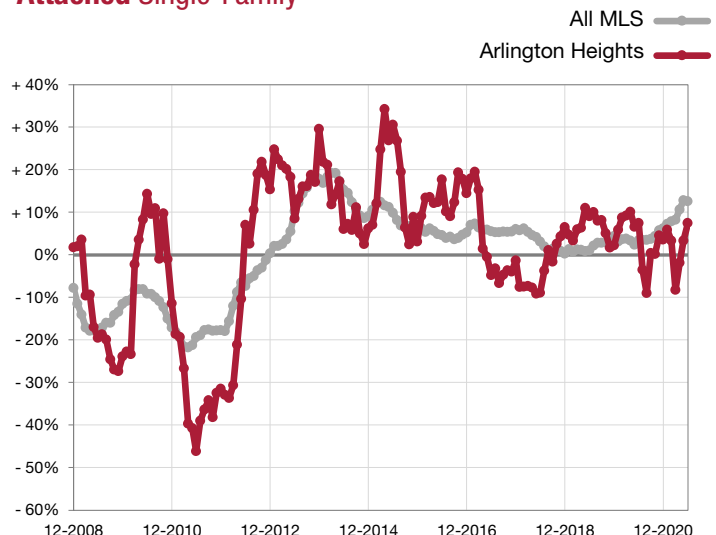
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.