Local Market Update – March 2025

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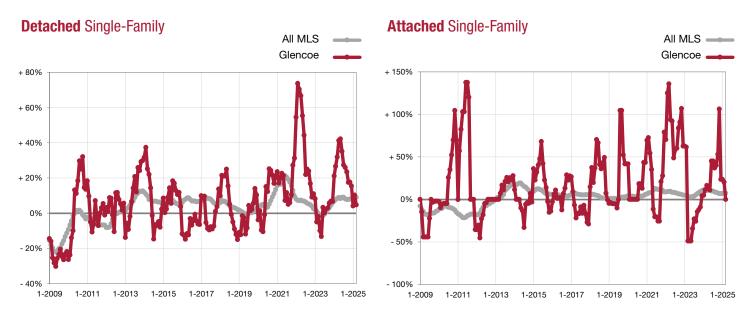
Glencoe	- 35.3%	+ 22.2%	- 31.6%
	Change in New Listings All Properties	Change in Closed Sales All Properties	Change in Inventory of Homes All Properties

Detached Single-Family	March			Trailing 12 Months		
	3-2024	3-2025	+/-	3-2024	3-2025	+/-
New Listings	14	11	- 21.4%	177	177	0.0%
Under Contract (includes Contingent and Pending)	9	9	0.0%	121	119	- 1.7%
Closed Sales	9	10	+ 11.1%	114	129	+ 13.2%
Median Sales Price*	\$1,725,000	\$1,587,500	- 8.0%	\$1,385,462	\$1,650,000	+ 19.1%
Average Sales Price*	\$1,780,367	\$2,338,898	+ 31.4%	\$1,692,910	\$2,010,908	+ 18.8%
Percent of Original List Price Received*	104.2%	99.4%	- 4.6%	102.2%	99.9%	- 2.3%
Average Market Time	21	112	+ 433.3%	37	64	+ 73.0%
Inventory of Homes for Sale at Month End	18	13	- 27.8%			

Attached Single-Family	March			Trailing 12 Months		
	3-2024	3-2025	+/-	3-2024	3-2025	+/-
New Listings	3	0	- 100.0%	14	10	- 28.6%
Under Contract (includes Contingent and Pending)	2	0	- 100.0%	11	9	- 18.2%
Closed Sales	0	1		9	11	+ 22.2%
Median Sales Price*	\$0	\$315,000		\$380,000	\$384,500	+ 1.2%
Average Sales Price*	\$0	\$315,000		\$419,778	\$489,682	+ 16.7%
Percent of Original List Price Received*	0.0%	100.0%		100.6%	103.3%	+ 2.7%
Average Market Time	0	12		46	17	- 63.0%
Inventory of Homes for Sale at Month End	1	0	- 100.0%			

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.