

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2021



Highland Park

- 3.5%

+ 42.9%

- 48.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	June			Trailing 12 Months		
	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
New Listings	90	92	+ 2.2%	811	868	+ 7.0%
Under Contract (includes Contingent and Pending)	84	55	- 34.5%	450	630	+ 40.0%
Closed Sales	47	57	+ 21.3%	417	627	+ 50.4%
Median Sales Price*	\$599,000	\$576,500	- 3.8%	\$490,000	\$580,000	+ 18.4%
Average Sales Price*	\$641,870	\$658,156	+ 2.5%	\$561,561	\$668,430	+ 19.0%
Percent of Original List Price Received*	91.3%	99.2%	+ 8.7%	91.1%	95.2%	+ 4.5%
Average Market Time	191	21	- 89.0%	149	90	- 39.6%
Inventory of Homes for Sale at Month End	186	112	- 39.8%	--	--	--

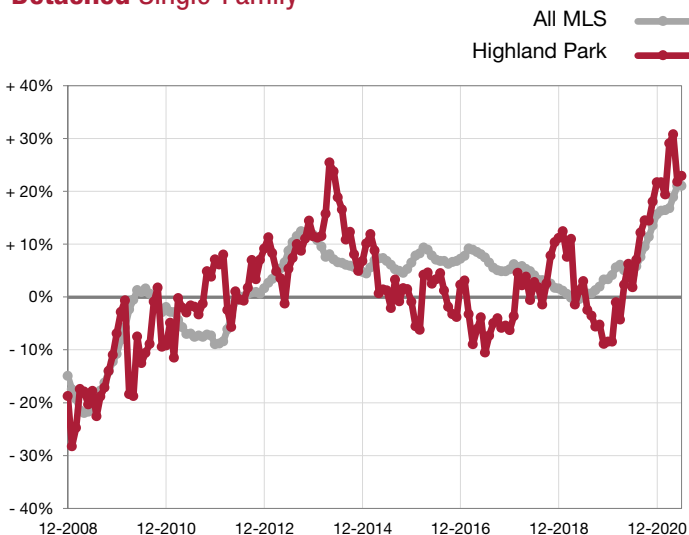
Attached Single-Family

	June			Trailing 12 Months		
	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
New Listings	25	19	- 24.0%	195	202	+ 3.6%
Under Contract (includes Contingent and Pending)	9	13	+ 44.4%	108	172	+ 59.3%
Closed Sales	2	13	+ 550.0%	101	164	+ 62.4%
Median Sales Price*	\$457,000	\$324,000	- 29.1%	\$292,700	\$317,500	+ 8.5%
Average Sales Price*	\$457,000	\$322,915	- 29.3%	\$330,264	\$373,488	+ 13.1%
Percent of Original List Price Received*	86.9%	97.2%	+ 11.9%	89.8%	93.2%	+ 3.8%
Average Market Time	45	37	- 17.8%	136	145	+ 6.6%
Inventory of Homes for Sale at Month End	64	18	- 71.9%	--	--	--

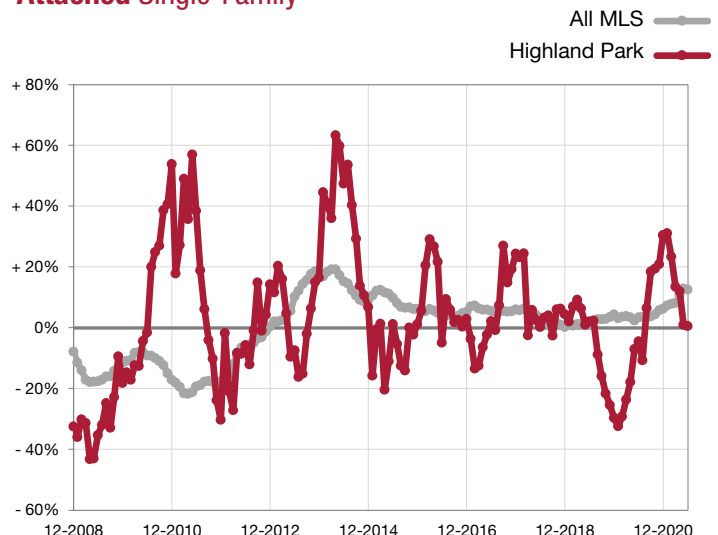
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.