

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2021



Lincolnshire

- 10.3% **+ 146.7%** **- 50.0%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | June | | | Trailing 12 Months | | |
|--|-----------|------------------|----------|--------------------|------------------|----------|
| | 6-2020 | 6-2021 | + / - | 6-2020 | 6-2021 | + / - |
| New Listings | 24 | 26 | + 8.3% | 191 | 253 | + 32.5% |
| Under Contract (includes Contingent and Pending) | 13 | 10 | - 23.1% | 78 | 157 | + 101.3% |
| Closed Sales | 9 | 27 | + 200.0% | 80 | 152 | + 90.0% |
| Median Sales Price* | \$509,000 | \$572,000 | + 12.4% | \$526,000 | \$552,500 | + 5.0% |
| Average Sales Price* | \$537,056 | \$633,128 | + 17.9% | \$582,297 | \$595,002 | + 2.2% |
| Percent of Original List Price Received* | 94.4% | 100.2% | + 6.1% | 91.5% | 96.2% | + 5.1% |
| Average Market Time | 184 | 40 | - 78.3% | 160 | 83 | - 48.1% |
| Inventory of Homes for Sale at Month End | 50 | 33 | - 34.0% | -- | -- | -- |

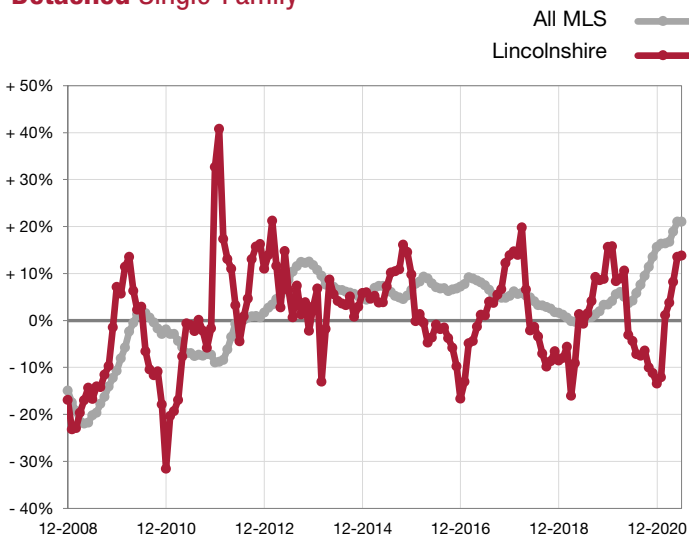
Attached Single-Family

| | June | | | Trailing 12 Months | | |
|--|-----------|------------------|---------|--------------------|------------------|----------|
| | 6-2020 | 6-2021 | + / - | 6-2020 | 6-2021 | + / - |
| New Listings | 15 | 9 | - 40.0% | 105 | 103 | - 1.9% |
| Under Contract (includes Contingent and Pending) | 4 | 6 | + 50.0% | 44 | 89 | + 102.3% |
| Closed Sales | 6 | 10 | + 66.7% | 49 | 78 | + 59.2% |
| Median Sales Price* | \$422,500 | \$420,000 | - 0.6% | \$330,000 | \$365,625 | + 10.8% |
| Average Sales Price* | \$412,665 | \$403,521 | - 2.2% | \$363,057 | \$388,338 | + 7.0% |
| Percent of Original List Price Received* | 92.9% | 98.7% | + 6.2% | 92.8% | 94.1% | + 1.4% |
| Average Market Time | 91 | 106 | + 16.5% | 120 | 111 | - 7.5% |
| Inventory of Homes for Sale at Month End | 32 | 8 | - 75.0% | -- | -- | -- |

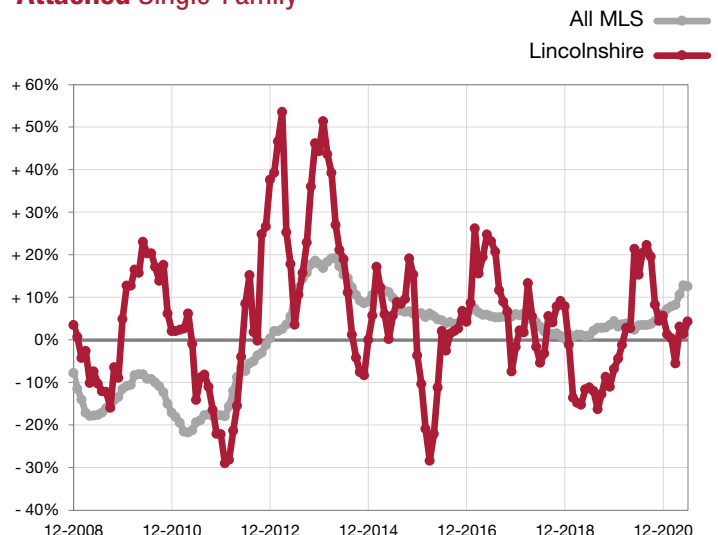
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.