

Local Market Update – January 2024

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of February 14, 2024



Lincolnshire

+ 8.3%

- 25.0%

+ 111.1%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	January			Trailing 12 Months		
	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -
New Listings	9	11	+ 22.2%	198	152	- 23.2%
Under Contract (includes Contingent and Pending)	8	4	- 50.0%	122	83	- 32.0%
Closed Sales	2	3	+ 50.0%	131	90	- 31.3%
Median Sales Price*	\$580,000	\$865,000	+ 49.1%	\$685,000	\$701,000	+ 2.3%
Average Sales Price*	\$580,000	\$1,013,000	+ 74.7%	\$751,688	\$822,355	+ 9.4%
Percent of Original List Price Received*	99.5%	99.7%	+ 0.2%	98.8%	98.1%	- 0.7%
Average Market Time	182	117	- 35.7%	40	39	- 2.5%
Inventory of Homes for Sale at Month End	9	13	+ 44.4%	--	--	--

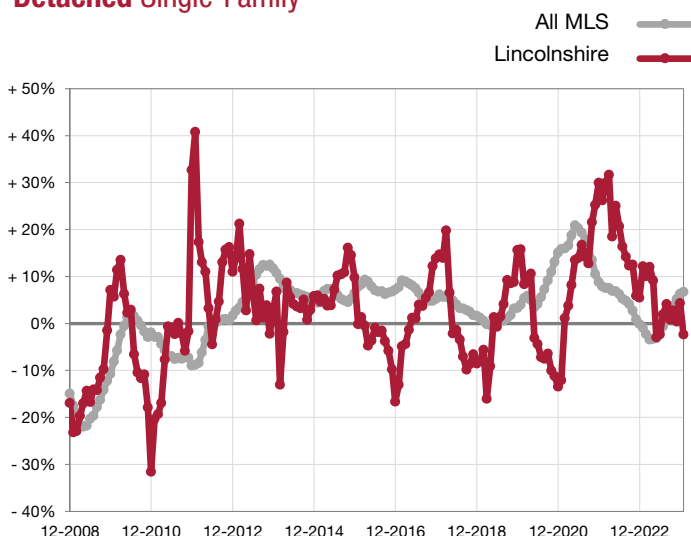
Attached Single-Family

	January			Trailing 12 Months		
	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -
New Listings	3	2	- 33.3%	69	73	+ 5.8%
Under Contract (includes Contingent and Pending)	4	0	- 100.0%	41	40	- 2.4%
Closed Sales	2	0	- 100.0%	48	44	- 8.3%
Median Sales Price*	\$416,500	\$0	- 100.0%	\$411,650	\$403,750	- 1.9%
Average Sales Price*	\$416,500	\$0	- 100.0%	\$444,214	\$442,193	- 0.5%
Percent of Original List Price Received*	95.2%	0.0%	- 100.0%	98.5%	98.5%	0.0%
Average Market Time	7	0	- 100.0%	40	45	+ 12.5%
Inventory of Homes for Sale at Month End	0	6	--	--	--	--

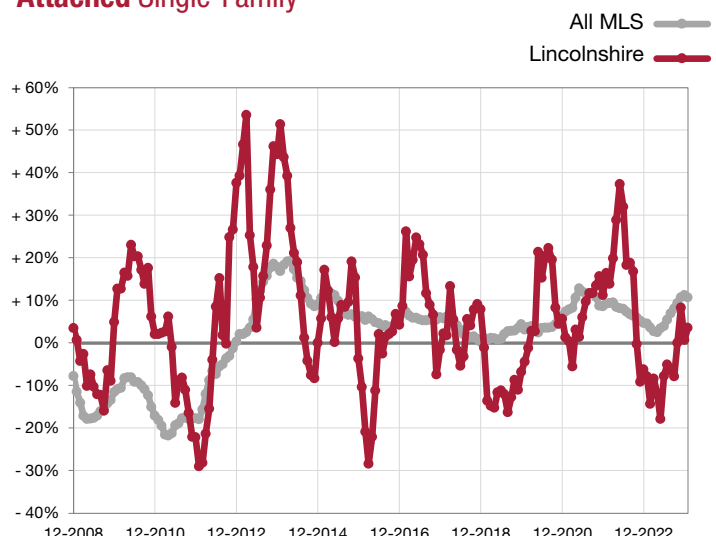
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.