

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2021



Northfield

- 21.2% **+ 100.0%** **- 50.8%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	June			Trailing 12 Months		
	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
New Listings	28	15	- 46.4%	175	175	0.0%
Under Contract (includes Contingent and Pending)	12	13	+ 8.3%	80	128	+ 60.0%
Closed Sales	7	17	+ 142.9%	74	120	+ 62.2%
Median Sales Price*	\$645,000	\$945,000	+ 46.5%	\$665,911	\$780,000	+ 17.1%
Average Sales Price*	\$661,714	\$1,107,676	+ 67.4%	\$857,116	\$901,151	+ 5.1%
Percent of Original List Price Received*	93.0%	97.7%	+ 5.1%	92.8%	95.0%	+ 2.4%
Average Market Time	111	99	- 10.8%	144	107	- 25.7%
Inventory of Homes for Sale at Month End	51	19	- 62.7%	--	--	--

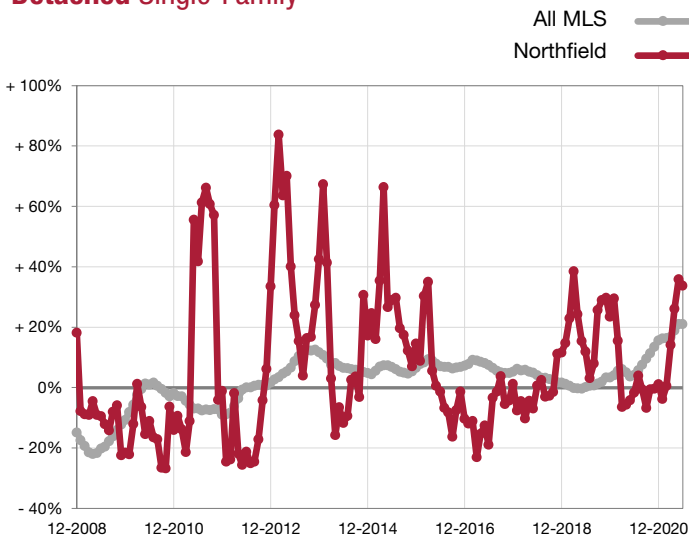
Attached Single-Family

	June			Trailing 12 Months		
	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
New Listings	5	11	+ 120.0%	67	64	- 4.5%
Under Contract (includes Contingent and Pending)	7	1	- 85.7%	32	42	+ 31.3%
Closed Sales	2	1	- 50.0%	30	45	+ 50.0%
Median Sales Price*	\$395,000	\$379,000	- 4.1%	\$210,000	\$250,000	+ 19.0%
Average Sales Price*	\$395,000	\$379,000	- 4.1%	\$262,970	\$323,937	+ 23.2%
Percent of Original List Price Received*	91.2%	100.0%	+ 9.6%	92.7%	95.8%	+ 3.3%
Average Market Time	221	23	- 89.6%	77	91	+ 18.2%
Inventory of Homes for Sale at Month End	12	12	0.0%	--	--	--

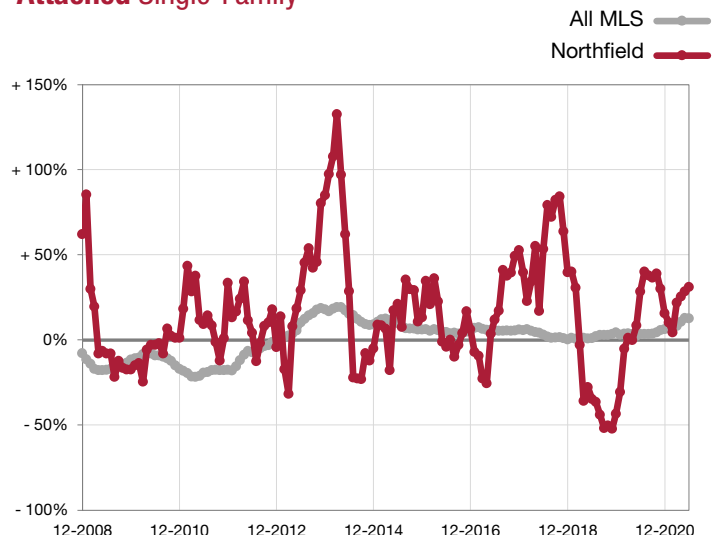
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.