

Local Market Update – March 2025

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of April 14, 2025



Wauconda

- 20.8%

+ 16.7%

- 33.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2024	3-2025	+ / -	3-2024	3-2025	+ / -
New Listings	19	16	- 15.8%	189	189	0.0%
Under Contract (includes Contingent and Pending)	10	14	+ 40.0%	133	140	+ 5.3%
Closed Sales	9	10	+ 11.1%	132	134	+ 1.5%
Median Sales Price*	\$415,500	\$424,950	+ 2.3%	\$355,500	\$371,950	+ 4.6%
Average Sales Price*	\$435,347	\$403,690	- 7.3%	\$374,532	\$386,193	+ 3.1%
Percent of Original List Price Received*	96.4%	97.5%	+ 1.1%	99.4%	99.3%	- 0.1%
Average Market Time	39	75	+ 92.3%	26	44	+ 69.2%
Inventory of Homes for Sale at Month End	17	13	- 23.5%	--	--	--

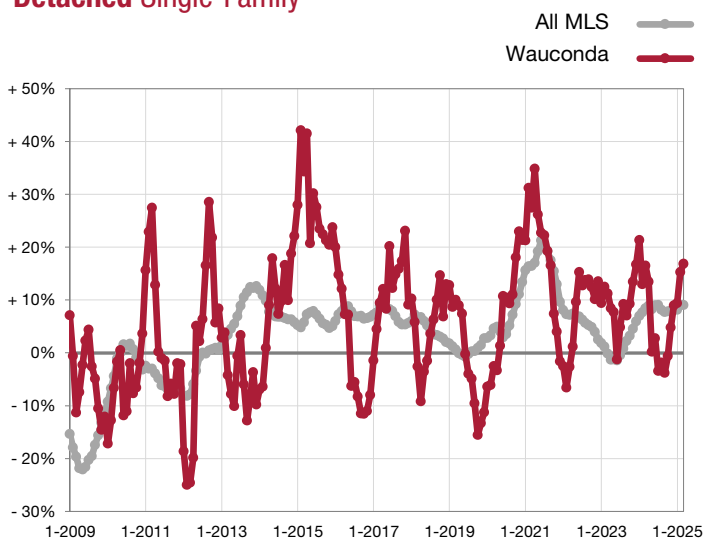
Attached Single-Family

	March			Trailing 12 Months		
	3-2024	3-2025	+ / -	3-2024	3-2025	+ / -
New Listings	5	3	- 40.0%	69	61	- 11.6%
Under Contract (includes Contingent and Pending)	7	2	- 71.4%	61	52	- 14.8%
Closed Sales	3	4	+ 33.3%	60	56	- 6.7%
Median Sales Price*	\$191,500	\$302,450	+ 57.9%	\$258,750	\$253,500	- 2.0%
Average Sales Price*	\$222,167	\$290,600	+ 30.8%	\$240,352	\$251,192	+ 4.5%
Percent of Original List Price Received*	98.4%	96.0%	- 2.4%	100.7%	98.8%	- 1.9%
Average Market Time	6	65	+ 983.3%	16	33	+ 106.3%
Inventory of Homes for Sale at Month End	4	1	- 75.0%	--	--	--

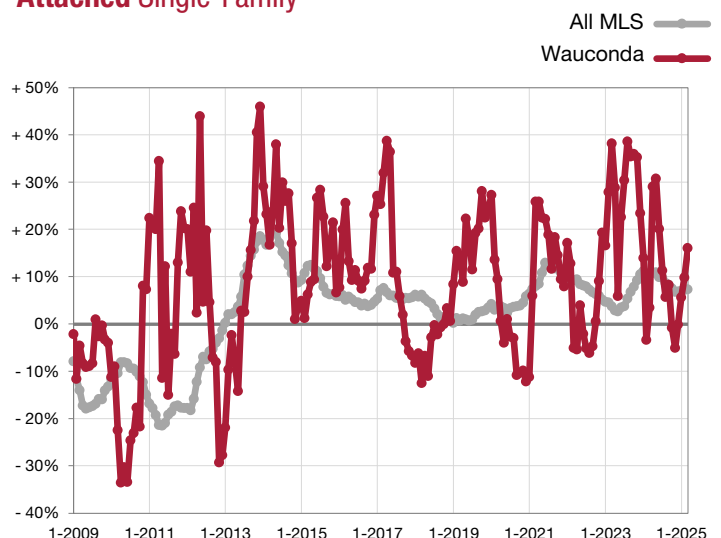
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.