

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2021



Wilmette

- 6.6%

+ 71.4%

- 44.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	June			Trailing 12 Months		
	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
New Listings	81	81	0.0%	635	715	+ 12.6%
Under Contract (includes Contingent and Pending)	57	49	- 14.0%	320	526	+ 64.4%
Closed Sales	33	53	+ 60.6%	316	514	+ 62.7%
Median Sales Price*	\$1,005,000	\$865,000	- 13.9%	\$777,500	\$847,500	+ 9.0%
Average Sales Price*	\$1,020,794	\$954,928	- 6.5%	\$876,679	\$935,154	+ 6.7%
Percent of Original List Price Received*	94.7%	98.7%	+ 4.2%	94.0%	95.8%	+ 1.9%
Average Market Time	48	41	- 14.6%	105	72	- 31.4%
Inventory of Homes for Sale at Month End	132	69	- 47.7%	--	--	--

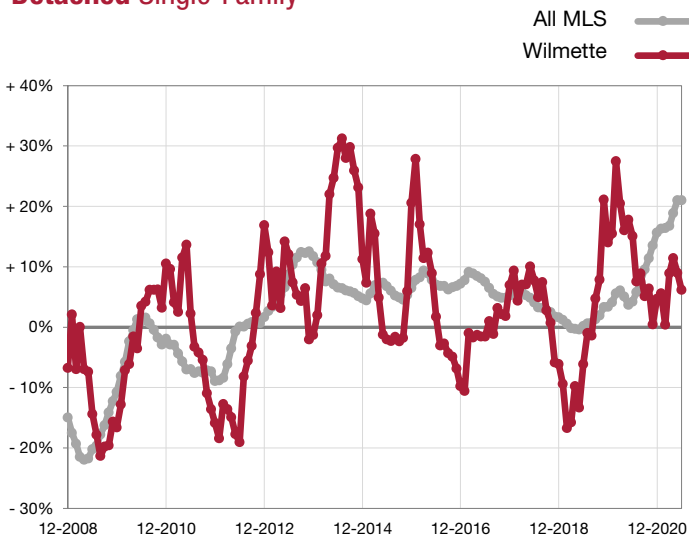
Attached Single-Family

	June			Trailing 12 Months		
	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
New Listings	25	18	- 28.0%	150	197	+ 31.3%
Under Contract (includes Contingent and Pending)	17	14	- 17.6%	85	145	+ 70.6%
Closed Sales	9	19	+ 111.1%	77	142	+ 84.4%
Median Sales Price*	\$395,000	\$315,000	- 20.3%	\$318,000	\$352,500	+ 10.8%
Average Sales Price*	\$333,500	\$355,874	+ 6.7%	\$353,434	\$401,491	+ 13.6%
Percent of Original List Price Received*	88.2%	96.3%	+ 9.2%	94.1%	94.7%	+ 0.6%
Average Market Time	171	61	- 64.3%	97	97	0.0%
Inventory of Homes for Sale at Month End	44	29	- 34.1%	--	--	--

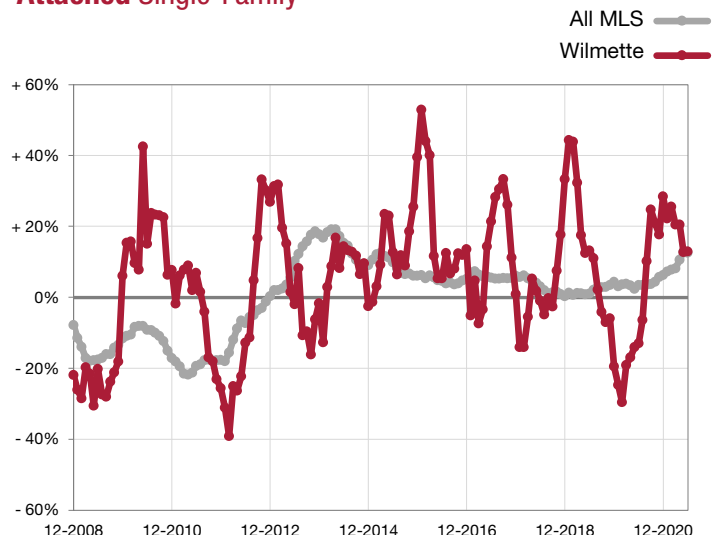
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.