

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2021



Winnetka

- 31.9% **+ 119.2%** **- 49.1%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	June			Trailing 12 Months		
	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
New Listings	67	46	- 31.3%	468	500	+ 6.8%
Under Contract (includes Contingent and Pending)	47	19	- 59.6%	242	360	+ 48.8%
Closed Sales	25	52	+ 108.0%	226	372	+ 64.6%
Median Sales Price*	\$980,000	\$1,490,000	+ 52.0%	\$1,050,000	\$1,208,500	+ 15.1%
Average Sales Price*	\$1,381,972	\$1,661,051	+ 20.2%	\$1,278,849	\$1,451,898	+ 13.5%
Percent of Original List Price Received*	92.6%	99.5%	+ 7.5%	91.2%	96.4%	+ 5.7%
Average Market Time	137	44	- 67.9%	150	100	- 33.3%
Inventory of Homes for Sale at Month End	100	53	- 47.0%	--	--	--

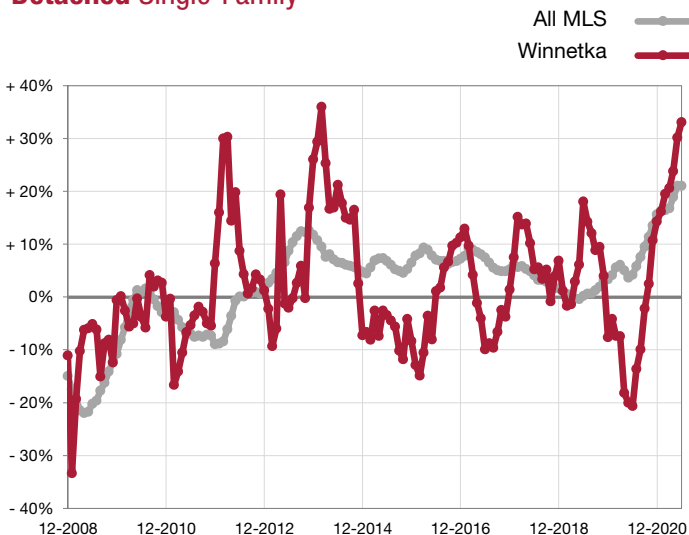
Attached Single-Family

	June			Trailing 12 Months		
	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
New Listings	2	1	- 50.0%	39	54	+ 38.5%
Under Contract (includes Contingent and Pending)	1	3	+ 200.0%	24	43	+ 79.2%
Closed Sales	1	5	+ 400.0%	25	36	+ 44.0%
Median Sales Price*	\$415,000	\$449,000	+ 8.2%	\$414,000	\$365,400	- 11.7%
Average Sales Price*	\$415,000	\$447,700	+ 7.9%	\$450,720	\$415,288	- 7.9%
Percent of Original List Price Received*	88.3%	96.8%	+ 9.6%	93.9%	94.2%	+ 0.3%
Average Market Time	88	37	- 58.0%	69	117	+ 69.6%
Inventory of Homes for Sale at Month End	10	3	- 70.0%	--	--	--

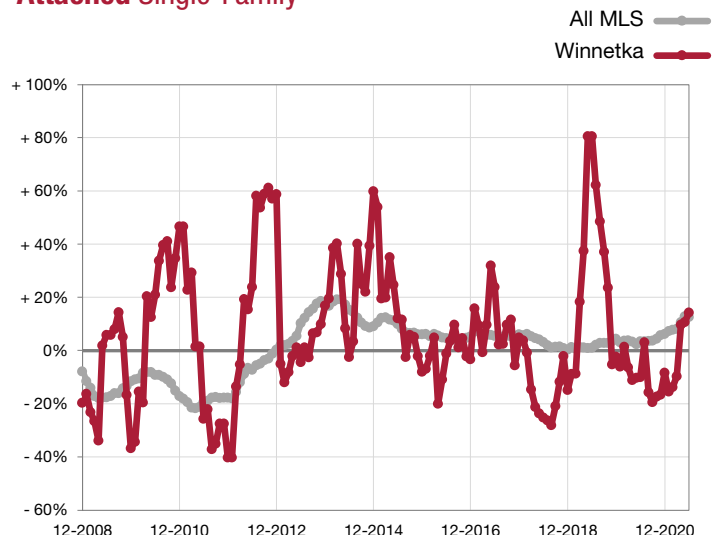
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.