## Local Market Update – March 2025

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC** RESIDENTIAL ACTIVITY ONLY | Data current as of April 14, 2025



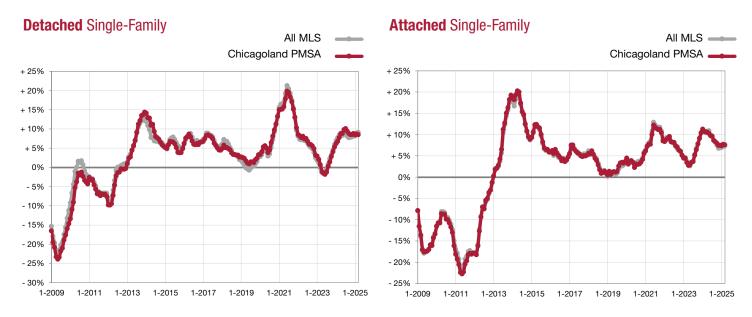
|  | + 1.3%   | - 3.3%   | + 1.1%   |
|--|--|--|--|
| Chicagoland PMSA   | Change in<br><b>New Listings</b><br>All Properties | Change in<br><b>Closed Sales</b><br>All Properties | Change in<br><b>Inventory of Homes</b><br>All Properties |
| Cook, DeKalb, DuPage, Grundy, Kane,<br>Kendall, Lake, McHenry, and Will counties | Manak  | <b>T</b>   |  |

| Detached Single-Family                           |           | March     |         |           | Trailing 12 Months |        |  |
|--|-----------|-----------|---------|-----------|--------------------|--------|--|
|  | 3-2024    | 3-2025    | +/-     | 3-2024    | 3-2025             | +/-    |  |
| New Listings                                     | 6,756     | 6,842     | + 1.3%  | 81,164    | 84,765             | + 4.4% |  |
| Under Contract (includes Contingent and Pending) | 5,228     | 5,240     | + 0.2%  | 54,323    | 54,333             | + 0.0% |  |
| Closed Sales                                     | 4,109     | 3,839     | - 6.6%  | 54,400    | 54,565             | + 0.3% |  |
| Median Sales Price*                              | \$374,000 | \$395,000 | + 5.6%  | \$360,000 | \$390,000          | + 8.3% |  |
| Average Sales Price*                             | \$465,949 | \$507,462 | + 8.9%  | \$450,018 | \$492,817          | + 9.5% |  |
| Percent of Original List Price Received*         | 98.7%     | 98.8%     | + 0.1%  | 98.8%     | 99.1%              | + 0.3% |  |
| Average Market Time                              | 54        | 61        | + 13.0% | 45        | 44                 | - 2.2% |  |
| Inventory of Homes for Sale at Month End         | 6667      | 6702      | + 0.5%  |           |                    |        |  |

| Attached Single-Family                           |           | March     |        |           | Trailing 12 Months |        |  |
|--|-----------|-----------|--------|-----------|--------------------|--------|--|
|  | 3-2024    | 3-2025    | +/-    | 3-2024    | 3-2025             | +/-    |  |
| New Listings                                     | 4,523     | 4,585     | + 1.4% | 49,348    | 52,736             | + 6.9% |  |
| Under Contract (includes Contingent and Pending) | 3,565     | 3,550     | - 0.4% | 33,787    | 34,506             | + 2.1% |  |
| Closed Sales                                     | 2,755     | 2,799     | + 1.6% | 33,589    | 34,677             | + 3.2% |  |
| Median Sales Price*                              | \$290,000 | \$310,000 | + 6.9% | \$275,000 | \$295,000          | + 7.3% |  |
| Average Sales Price*                             | \$359,751 | \$386,725 | + 7.5% | \$344,805 | \$372,972          | + 8.2% |  |
| Percent of Original List Price Received*         | 99.2%     | 99.1%     | - 0.1% | 99.3%     | 99.1%              | - 0.2% |  |
| Average Market Time                              | 52        | 54        | + 3.8% | 43        | 43                 | 0.0%   |  |
| Inventory of Homes for Sale at Month End         | 4145      | 4230      | + 2.1% |           |                    |        |  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.